

Onboarding with the POS Nation Reseller Program

Step 1

Sign Up

The first step to become a reseller with POS Nation is to sign up for either the **POS VAR Program** or the **POS ISO Reseller Program**.

Once submitted, our channel manager will review and reach out to make sure the selected program is a good fit.



Step 2

Sales Training

After you are approved, the next step is Sales Training.

During your training, you and your staff will learn the in-and-outs of our hardware, software, and services so that you have all the tools you need to service your customers.



Step 3

Tech Training

Once you've completed Sales Training, the next step is Tech Training.

In this training course, you'll cover everything from installation to CC setup. Depending on your program, this can be two to three sessions.



Step 4

Live Installs

The last step is to complete a few POS Nation-assisted live installations with customers. These will be assisted by our tech team to help resolve any questions that may come-up.

